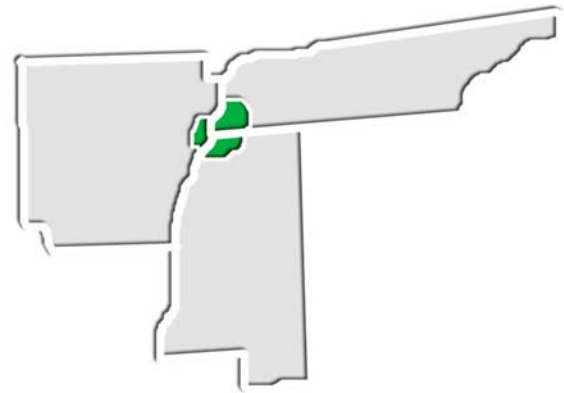




# Market Profile Memphis

With PHCS Savility, you and your clients have an independent PPO network alternative in Memphis that delivers overall medical savings nearly seven percentage points greater than our standard primary PPO network in the area, with practitioner savings 10 points greater.



## The Network At-a-Glance

Today, PHCS Savility offers access to 60% of the acute care hospitals and 2,800 practitioners in Memphis, including some of the area’s largest medical groups. Overall, the network looks like this:

Provider Type	Target Access
Acute Care Hospitals	11
Practitioners	2,792
Ancillary Facilities	215
<b>Total</b>	<b>3,018</b>

Key participating providers include:

- Baptist Memorial Hospital for Women
- Baptist Memorial Hospital-Collierville
- Baptist Memorial Hospital-De Soto
- Baptist Memorial Hospital-Memphis
- Baptist Memorial Hospital-Tipton
- Baptist Health Services Group:
  - 660 primary care practitioners
  - 1,040 specialists
- Crossridge Community Hospital
- Le Bonheur Children’s Medical Center
- Saint Francis Hospital
- Saint Francis Hospital – Bartlett
- Saint Francis IPA
  - 160 primary care practitioners
  - 470 specialists
- Saint Jude Children’s Research Hospital

## The Network Beyond Memphis

What’s more, PHCS Savility is available to members on a national basis. When seeking care outside Memphis PHCS Savility members automatically have access to all other PHCS Savility providers, and to PHCS Network and HealthEOS providers outside PHCS Savility markets. This means that, outside Memphis, PHCS Savility members have access to an additional 4,160 hospitals, 62,000 ancillary facilities and 560,000 practitioners across the country.

## Who Offers PHCS Savility

A number of carriers and third party administrators have implemented PHCS Savility, with several more scheduled to start. Enrollment in Memphis was available starting March 1, 2009.

## Learn More

For more information, call 1-866-750-7427 or send an email to [sales@multiplan.com](mailto:sales@multiplan.com). You can also get updates in our broker newsletter, *The MultiPlan Marketer*. If you would like to subscribe to the newsletter, send an email to [informme@multiplan.com](mailto:informme@multiplan.com) with the word “subscribe” in the subject line.

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The Memphis market comprises the Tennessee counties of Fayette, Shelby, Lauderdale and Tipton, the Arkansas counties of Cross and Crittenden, and the Mississippi counties of De Soto and Tunica.